

Acquisition of Thermo Fluids Inc.

CORPORATION

March 8, 2012

Cautionary Note Regarding Forward-Looking Statements

This document contains forward-looking statements as defined in the Private Securities Litigation Reform Act of 1995, including statements regarding expected cost synergies and other anticipated benefits of the proposed acquisition of Thermo Fluids Inc. ("TFI"), the expected future operating results of the combined company, the expected timing of completion of the acquisition and the other expectations, beliefs, plans, intentions and strategies of Heckmann Corporation ("Heckmann" or "HEK"). Heckmann Corporation has tried to identify these statements by using words such as "expect," "anticipate," "believe," "could," "should," "estimate," "expect," "intend," "may," "plan," "predict," "project" and "will" and similar terms and phrases, but such words, terms and phrases are not the exclusive means of identifying such statements. These forward-looking statements are made based on management's expectations and beliefs concerning future events and are subject to uncertainties and factors relating to operations and the business environment, all of which are difficult to predict and many of which are beyond management's control. Actual results, performance and achievements could differ materially from those expressed in, or implied by, these forward-looking statements due to a variety of risks, uncertainties and other factors, including, but not limited to, the following: the risk that the proposed business combination transaction is not completed on a timely basis or at all; the ability to integrate Thermo Fluids into the business of Heckmann Corporation successfully and the amount of time and expense spent and incurred in connection with the integration; the risk that the economic benefits, cost savings and other synergies that Heckmann Corporation anticipates as a result of the transaction are not fully realized or take longer to realize than expected; the risk that Heckmann Corporation or Thermo Fluids may be unable to obtain antitrust or other regulatory clearance required for the transaction, or that required antitrust or other regulatory clearance may delay the transaction or result in the imposition of conditions that could adversely affect the operations of the combined company or cause the parties to abandon the transaction; intense competition; the loss, or renewal on less favorable terms, of management contracts and leases; and changes in general economic and business conditions or demographic trends.

For a detailed discussion of factors that could affect Heckmann Corporation's future operating results, please see Heckmann Corporation's filings with the United States Securities and Exchange Commission (the "SEC"), including the disclosures under "Risk Factors" in those filings. Except as expressly required by U.S. federal securities laws, Heckmann Corporation undertakes no obligation to update or revise any forward-looking statements, whether as a result of new information, changed circumstances, future events or for any other reason.



Financially Attractive Acquisition that Diversifies HEK's Operations and Revenue Stream

Transaction

- Acquisition of TFI Holdings Inc. ("Seller") by Heckmann Corporation
- ◆ Transaction expected to close in early Q2 2012, subject to customary legal and regulatory closing conditions

Consideration

- Total purchase consideration of \$245 million
 - Includes \$227.5 million of cash and \$17.5 million in HEK shares, issued to the Seller
- Debt-free, cash-free transaction with normalized working capital remaining in the business at close

Transaction Financing

- Heckmann intends to enter into a new bank facility prior to the closing and is considering a range of financing options
- Focus will be on maintaining a conservative and flexible capital structure which coupled with cash on hand provides the Company with significant liquidity



Thermo Fluids Inc.

(\$ Millions)



The Responsible Solution

Overview

- ◆ TFI has one of the largest environmental services networks in the Western U.S. and engages in the collection and reprocessing of used motor oil ("UMO") into reprocessed fuel oil ("RFO") for sale into the asphalt, re-refining and other industrial markets
- More than 18 states served through 31 facilities
- Large asset base of 290 trucks and more than 180 railcars
- More than 250 employees
- Estimated total market share of approximately 35% (in markets served)
- Limited geographic concentration with volume (both UMO and RFO) and revenue well diversified across regions
- Regionally-focused business model that drives operating scale and route density
 - Cluster facilities in close proximity to UMO and RFO customers

Market Presence



"One-Stop" Shop of Environmental Services

- Used oil collection & recycling
- Wastewater collection
- Spent antifreeze collection & recycling
- Used oil filter collection
- Industrial waste management
- Parts washer services



Broad Portfolio of Products & Services

UMO

- Collects UMO from a diverse base of customers
- Regular on-time scheduled or ondemand collection
- Full-service waste stream management solution
- Value-added Green Shield PartnersTM program

RFO

- TFI recycles UMO into RFO
- Sold as a feedstock for re-refineries
- Sold as an industrial fuel for:
 - Asphalt plants
 - Pulp and paper mills
 - Bunker market
 - Industrial users

Environmental Services

- Oily wastewater collection & recycling
- Antifreeze collection & remanufacturing
- Used oil filter collection & recycling
- Industrial waste management
- Parts washer services

Representative Customers



































































TFI Operations Overview

- TFI has developed an efficient and low-cost process whereby UMO is converted into RFO utilizing a proprietary filtration process to remove impurities and produce a cleaner, more desirable RFO with superior energy output characteristics
- RFO is sold to industrial customers for less than half the cost of diesel while generating more than twice the energy and BTU output (on a per \$ basis)
- RFO is also increasingly sold to re-refiners as a critical feedstock for the production of base lubricants
- In 2011, TFI processed and sold approximately 54 million gallons of RFO to over 250 individual customers



UMO to RFO Conversion Process



Collection of UMO

Analysis and Filtration of Used Oil Separation of Oil from Undesirable Fluids

Final Inspection and Assurance Testing Transportation and Delivery to Customer

Quicklube

Car Dealerships

Automotive Repair Shops

Manufacturing

Truck Fleets

Transportation

Energy



Used Oil Transport Truck and Treatment Facility





Compelling Strategic and Financial Rationale

High Cash Flow Visibility Driving Strong, Stable Margins

 Historically strong operating margins at TFI with hedged business model and contracts to drive stability

Unique Scale and Range of Services in Highly Fragmented Sectors

- Enhances our position as the only "onestop" shop for shale water solutions and environmental services
- Large, high quality asset base provides superior service and is difficult to replicate

HECKMANN CORPORATION

Senior Management with Extensive Experience

- ◆ TFI's management team has a combined 43 years of experience at Waste Management running operations with \$4.2 billion in revenues
- Leverages our management's expertise, having operated a similar business as part of U.S. Filter

Diversified Revenue Mix with High Quality Customer Base

- Diversifies revenue sources by service offering, commodity exposure, geographic footprint and customer base
- Blue chip customer base, including Shell, Chevron, ExxonMobil, Wal-Mart Stores, Waste Management

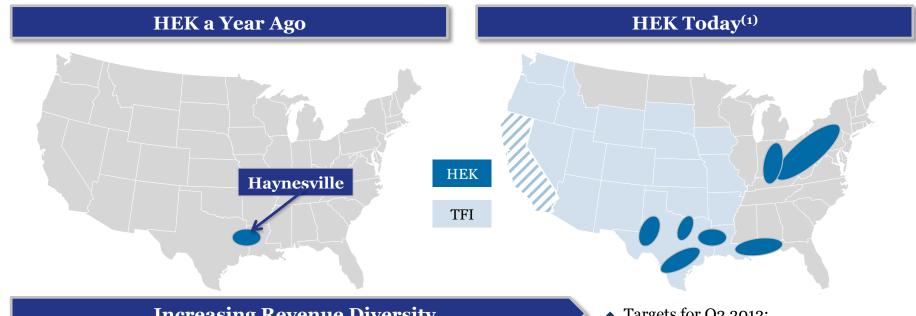
Leveraged to Increasingly Complex Environmental Regulations

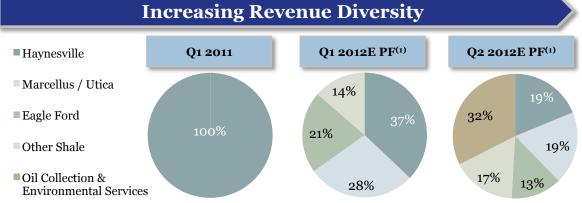
 Ideally positioned as a large-scale, HSE driven water and environmental service company providing leading edge solutions

The TFI acquisition diversifies our operating platform, increases our leverage to oil and capitalizes on our management team's extensive experience with an environmental services platform



Synergistic Footprint Providing Operational and Revenue Diversification





- Targets for Q2 2012:
 - 35% of revenues will be leveraged to wet gas and oil (Eagle Ford, Utica, Permian, Tuscaloosa and Eaglebine)
 - 28% of HWR's truck fleet will be in the Haynesville, the majority of which will be LNG-powered trucks with their fuel/cost advantage, providing us a hedge on natural gas prices



Pro forma for TFI acquisition, which is expected to close early Q2 2012.

Senior Management with Extensive Experience

- ♦ HEK's management team consists of a veteran group of executives with more than 170 years experience in the acquisition and integration of companies in the water and environmental services industries
- The entire HEK team is comprised of former U.S. Filter executives
- ◆ James Devlin and Greg Guard have a combined 43 years of experience at Waste Management running operations with \$4.2 billion in revenues, and the entire management team will be staying on with the business







The Responsible Solution

Name

Richard J. Heckmann

Chairman & Chief Executive Officer

Charles R. Gordon

President & Chief Operating Officer

Damian C. Georgino

Executive Vice President, Corporate Development & Chief Legal Officer

W. Christopher Chisholm

Executive Vice President & Chief Financial Officer

Brian R. Anderson

Executive Vice President, Finance

John T. Lucey

Executive Vice President, Business Development and Engineering

Name

James Devlin

Chief Executive Officer

Greg Guard

Chief Marketing Officer

Ted Sinclair

Chief Operating Officer

Roy Schumacher

VP of Market Development

Mark Kuleck

Chief Financial Officer

